

Safe, Economical & Trustworthy Partner



POS SM

Introduction

Safe, Economical & Trustworthy Partner

POS SM is a leading total ship management company in Korea.
We have maintained superior service quality and technical experts for more than 50 years.

Based on the accumulated technologies and know-how,
we will be a Safe, Economical & Trustworthy Partner
with the vision of "Highest Performance with Lowest OPEX".



POS SM has been re-established in 2015, inheriting a tradition of Maritime Division of Pan Ocean. We are offering premium ship management services based on the accumulated know-how more than half century.

POS SM aims to become a trustworthy provider of ship management service with our core values: "Safe Operation and Cost Saving".

All our staffs bear in mind that we are fully responsible for the ship's safe operation, and we do our best efforts to achieve the "Zero Accident", keeping basics and principles. Also we are well aware that the cost saving is the top priority agenda to survive in these adverse shipping circumstances. We will contribute ship-owners to overcome and develop with cost saving based on our accumulated management experience and know-how and advanced management system.

POS SM will be "Safe, Economical & Trustworthy Partner" of the shipping industry and guarantees the "Highest Performance with the Lowest OPEX".



崔林煒

Im-Yeop Choi
President & CEO

History

Status

Crews & Vessels

- Start up ● **1966. 05**
 Pan Ocean Founded
 (POS was Maritime Division of Pan Ocean)
- Growing up ● **1997. 07**
 POS Ship Management Founded
 (Independent SM company launched)
- 2003. 01**
 Merged Pan Ocean's Maritime Division
- 2004. 11**
 Merged into STX
- Begin Again ● **2015. 10**
 Re-established as a subsidiary of Pan Ocean



Crew Management

As of June, 2016 / persons

Korean	:	abt 800	
Filipino	:	abt 550	
Burmese	:	abt 200	
Indonesian	:	abt 170	
Chinese	:	abt 10	
Total	:	abt 1,730	

Vessel Management

As of June, 2016 / vessels

Bulker	:	54	
Tanker	:	14	
LNGC	:	1	
Wood Pulp	:	5	
Container	:	2	
SPV (Heavy Lift)	:	2	
Total	:	78	

Shore Staffs

As of June, 2016 / Persons

Marine Experts	:	66	
General Management	:	33	
Total	:	99	

Service Scope

We provide Total Ship Management Solution, based on accumulated know-how more than 50 years.



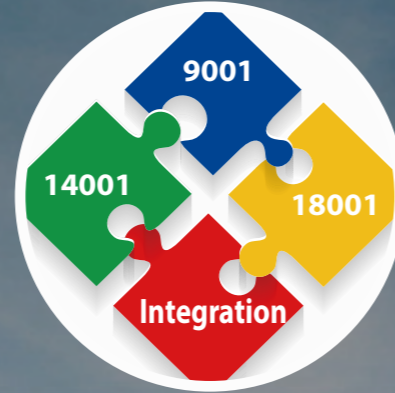
Technical Management

- Dry-dock Repair
- Rules, Regulations and Local Standard Management
- Procurement / Maintenance



Crew Management

- Recruiting
- Training / Education
- Payroll



Safety / Health / Environment / Quality Management System

- Quality/Safety/Health/ Environment Management
- Respond Emergency Situation
- Accident & Operation Lost Control



Shipbuilding Supervision

- Shipbuilding Consulting (Design/Spec/Budget)
- Site Supervision



Commercial Management

- Chartering
- Commercial Operation
- Sales and Purchase



Insurance

- Insurance Contract and Management
- Claim Handling
- Risk Management



Our Merits

Overall Service of Shipping Value Chain

- Ship Management A to Z,
- Crew Management •
 - Technical Management •
 - Operating Management •
 - Insurance Management •
 - Shipbuilding Supervision •
 - Commercial Management •

A to Z



Developed IT Solution

- Systematic Management with self-developed IT solution
- Planned Maintenance System
 - Crew Management System
 - Voyage Management System
 - Budget Control
 - Manual & Drawing Management
 - Purchase, Supply & Inventory

Excellent Crew Pool

- Qualified crew network by managing manning agency •
 - Officer Scholarship and Cadet •
 - MOU with maritime university of Korea and Southeast Asia Countries •
 - High Retention Rate •
- (stable supply and cost saving by retaining well-trained crews)



Cost Saving

- Scale Merit
- Budget Control
- Accumulated Know-how
- Network



Advanced Management System

- Safety, Health, Environment & Quality Management
- ISO9001, 14001, 50001, OHSAS18001 •
 - TMSA / OVMSA •
 - ISM / ISPS / MLC •



Distinguished Know-how for Shipbuilding Supervision

Human Resource and Technology based on experience of about 90 vessels

Bulker	52
Tanker	14
Special Purpose Vsl.	8
VLOC	7
PCTC	4
Container	3
Total	88



POS SM provides Highest Performance with Lowest OPEX





POS SM

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